

BE FREE

CASE STUDY

BE FREE OF RISK

Using SSAE 16 Qualification to Grow Business

SSAE 16 is a prerequisite to responding to certain RFPs in the reverse supply chain market.

Briefing

This pharmaceuticals company needed to pass an audit for SSAE 16 qualification. BestIT was called in to assess what was needed to successfully complete the audit. A remediation plan was implemented to the company websites.

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Using SSAE 16 Qualification to Grow Business

Client

Pharmaceutical Provider

Industry

Pharmaceutical Reverse Logistics

Challenge

The needed to pass an audit for SSAE 16 qualification. BestIT discovered that the websites needed coding methodology changes.

Services Provided

- Custom Application Development
- Requirements Gathering

Benefits

- SSAE 16 Qualification
- Speed and Efficiency

“With SSAE 16 qualification in hand, we can now concentrate on penetrating new market segments and drive revenue growth.”

- President
Pharmaceutical Company

Introduction

A leading reverse pharmaceuticals supply chain company leveraged BestIT for assistance in successfully completing the SSAE 16 audit. The audit confirmed the client to be successful in all areas of the company’s design and operating effectiveness of internal controls and processes. Completion of the SSAE 16 attestation expands the prospective client base for organizations required to meet the highest security, operational and technological standards.

The Problem

BestIT’s security team was called upon to determine the items necessary to successfully complete the audit. Upon this security assessment, BestIT recognized the company needed a comprehensive remediation plan. The plan required extensive coding methodology changes to websites to enable the company to grow its business and market share. The previous websites were not designed to scale adequately in the short or long-term.

The Solution

BestIT devised and executed a plan which entailed a large-scale change in the technology from which the websites were originally written. BestIT built the new websites from the ground up, involving the client in every step of the process to ensure these necessary changes would result in passing its audit for the SSAE 16 certification. The team used an n-tier approach, which provided the new websites with more functionality and usability than the client had previously. Additionally, times to render ancillary reports on the website were reduced to seconds.

The Results

The website redesign and replacement was so successful that the client employed BestIT to analyze and make recommendations to uplift and redesign other proprietary applications.

Conclusion

With the new websites in place, the client can showcase these to potential clients, proving they are the market leader in the reverse supply chain industry. The company will grow its business, increase market share and drive profitability by bidding and winning RFPs, especially those that require SSAE16 qualification.



Contact us for more information.

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